

EVCA Institute

Private Equity Management Training

Praise for Valuation Guidelines Master Class

“Best on the market – the reference in private equity!”

Ms. Catherine Dumonceaux,
Dexia Private Equity, Belgium

“The CFO’s toolbox”

Mr. Guido Schlitzer,
High-Tech Gründerfonds
Management GmbH, Germany

“Effective and good course - VERY relevant for today’s market”

Mr. Joakim Hines Bredahl,
Verdane al Advisors AS, Norway

Valuation Guidelines Master Class

21-22 October 2010 - Brussels, Belgium

This one-and-a-half day master class focuses on the understanding and practical application of the International Private Equity and Venture Capital Valuation Guidelines.

Financial officers from private equity companies, funds of funds or service providers and former participants of the EVCA Finance and Administration Course will all benefit from this master class.

This master class covers:

- The Valuation Guidelines and their relationship with the financial standards
- Specifics of the application of the Valuation Guidelines in the venture capital and buyout industry
- Concept of fair value
- The International Private Equity and Venture Capital Valuation Board
- Valuation methodologies: content, maths and selection
- EVCA Reporting Guidelines

The master class will be a combination of presentations, case studies and real-life examples in a highly interactive environment.

To book your place:

Go online at <http://www.evca.eu/NetworkAndLearning/CourseList.aspx>

For more information, please

1. Email institute@evca.eu
2. Call the EVCA Institute team on + 32 2 715 00 20

Edward Kirkness, Senior Manager, KPMG in the UK (United Kingdom)



Ed has over 9 years of audit experience at KPMG in London. The last 3 years have been focused on providing audit and advisory services to the private equity market. Ed's primary role is the delivery of annual audit services to a number of large buyout and mid-tier firms.

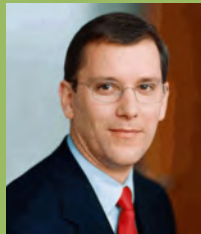
Ed's other roles within KPMG include supporting other KPMG offices with their private equity valuations and providing formal training to private equity teams on investment valuation and private equity audit techniques. Ed has supported a number of his clients through their fund raising programmes and fund structuring as well as performing internal control reviews, controls benchmarking and reviews of carried interest models.

Prior to joining the KPMG Private Equity Group Ed worked in our financial sector audit practice where he focused on large multinational investment banking clients.

Qualifications

Associate of the Institute of Chartered Accountants in England and Wales (ACA), Economics BsC - University of York

Bernd Seibel, General Partner, TVM Capital GmbH (Germany)



Bernd Seibel joined TVM Capital in 1993, and serves as General Partner and CFO of the firm's European operations. He leads the Munich finance team, including overseeing accounting & controlling, and corporate finance. He advises TVM Capital portfolio companies regarding corporate finance; building their controlling and reporting; and developing efficient tax structures and financing strategies. Bernd is actively involved in TVM Capital's fundraising activities as well as in all European IPOs of TVM Capital portfolio companies.

Bernd is a member of the tax and legal committee at BVK, the German Venture Capital Association, and a member of the innovation committee of the IHK (Chamber of Industry and Commerce) in Munich and member of the examination board for German CPAs. He has lead the Reporting Guidelines Working Group of EVCA (European Private Equity and Venture Capital Association) to work out the new Reporting Guidelines standard of EVCA.

Prior to joining TVM Capital, Bernd served as Manager of Mergers & Acquisition and an auditor at KPMG Deutsche Treuhand-Gesellschaft. In this role, he also supported and audited venture capital clients. He earned a degree in business administration at the University of Cologne.



Thursday 21 October 2010

- 13.00 – 14.00 Welcome Drink and Registrations followed by Lunch
- 14.00 – 15.30 Introduction to the International Private Equity and Venture Capital Valuation Guidelines
Edward Kirkness, Senior Manager, KPMG LLP
- 15.30 – 16.00 Coffee Break
- 16.00 – 17.30 Valuation Methodologies
Edward Kirkness, Senior Manager, KPMG LLP
- 19.30 – 22.30 Dinner at Kwint Restaurant
(1 Mont des Arts, B-1000 Brussels)

Friday 22 October 2010

- 09.00 – 10.30 Practical Applications of the Valuation Guidelines - BO
Edward Kirkness, Senior Manager, KPMG LLP
- 10.30 – 11.00 Coffee Break
- 11.00 – 12.30 Practical Applications of the Valuation Guidelines - VC
Bernd Seibel, General Partner, TVM Capital GmbH
- 12.30 – 13.30 Lunch
- 13.30 – 14.00 Q&A Valuation Guidelines
Bernd Seibel, General Partner, TVM Capital GmbH
Edward Kirkness, Senior Manager, KPMG LLP
- 14.00 – 15.30 EVCA Reporting Guidelines
Bernd Seibel, General Partner, TVM Capital GmbH

